

BUDGET 2023
Jan - Dec. 2023
REVENUE

| | | |
|------------------------|-----------|-------------------|
| Sponsorship | | |
| Bronze Sponsorship | \$ | 5,000.00 |
| Silver Sponsorship | \$ | 2,500.00 |
| Gold Sponsorship | \$ | 16,000.00 |
| Platinum Sponsorship | | |
| Total Sponsorship | \$ | 23,500.00 |
| Interest Income | \$ | 150.00 |
| Membership | | |
| Carwash Membership | \$ | 28,440.00 |
| Oil Company Membership | \$ | 37,740.00 |
| Membership | \$ | 8,010.00 |
| Total Membership | \$ | 74,190.00 |
| Trade Show | \$ | 25,000.00 |
| Networking Events | \$ | 2,000.00 |
| Golf Tournament | \$ | 28,930.00 |
| Royalties Income | \$ | 3,500.00 |
| Carwash Toolkit | \$ | 3,500.00 |
| Miscellaneous Income | \$ | 500.00 |
| TOTAL REVENUE | \$ | 161,120.00 |

BUDGET 2023
Jan - Dec. 2023
EXPENSE

| | | |
|------------------------------|-----------|-------------------|
| Management Fees | \$ | 75,000.00 |
| Office Overhead | \$ | 3,000.00 |
| Legal & Audit | \$ | 5,500.00 |
| Insurance | \$ | 1,300.00 |
| Marketing and Communications | \$ | 2,500.00 |
| Governance | \$ | 12.00 |
| Newsletter. | \$ | 2,500.00 |
| Membership. | \$ | 3,500.00 |
| CFIB - Membership | \$ | 10,000.00 |
| Trade Show Toronto | \$ | 7,500.00 |
| Networking Events. | \$ | 1,000.00 |
| Golf Tournament. | \$ | 21,075.00 |
| Carwash Volume Reports | \$ | 25,000.00 |
| TOTAL EXPENSE | \$ | 157,887.00 |

| | | |
|---------------------|-----------|-----------------|
| SURPLUS/LOSS | \$ | 3,233.00 |
|---------------------|-----------|-----------------|